THE

5-COUNTY PACIFIC MOUNTAIN REGION

LABOR AVAILABILITY REPORT

June, 2010

Compiled and Prepared by

THE PATHFINDERS

www.thepathfindersus.com
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INTRODUCTION

The Pathfinders has employed its many years of experience in workforce assessments for corporate site-selection clients and civilian workforce assessments for the Department of Defense in locations that faced military base closures to produce this evaluation of the 5-County Pacific Mountain Region workforce. In site-selection projects, the question that most often drives the search is whether the candidate location has the workforce needed for a new or expanding operation.

When considering the workforce of a possible location, a prospect basically wants to know:

- Can I find the workers I need in this location?
- Do these workers have any skills and/or experience that pertain to my operation?
- How much will these workers cost?

Consequently, an analysis of an area’s workforce became a key component of site searches conducted by The Pathfinders. The report that follows was developed as a tool for economic development officials for use in business recruitment and workforce development efforts. Senior human resources executives from among corporate clients assisted in refining the methodology and report format.

With regard to labor availability, while unemployed workers are a source considered in hiring, companies typically also staff a new operation with individuals who are working but who desire better jobs and who appear to possess the skills, education, and experience to qualify them for those better jobs. By that definition, those individuals can be considered “underemployed” and are identified as such in this report. The Pathfinders was retained by the Pacific Mountain Workforce Consortium to quantify the extent to which both unemployment and underemployment exist in the 5-County Pacific Mountain Region. This report also represents the objective and professional view of The Pathfinders with regard to workforce quality, availability, costs, experience and skills that a new or expanding employer can expect in the 5-County Pacific Mountain Region.

The information presented in this report has been developed independently of the client, and the client has not influenced the findings.
KEY FINDINGS

- The 5-County Pacific Mountain Region, referred to in this report as the “labor shed”, has a household population of approximately 476,800; a civilian labor force of approximately 233,300; and a pool of approximately 25,300 unemployed persons who are actively seeking work.

- The results of this survey indicate that a new or expanding employer will be able to attract employees from an additional pool of about 40,600 underemployed workers.

- The desired pay rates of the underemployed workers are reasonable when compared to their existing pay rates. The median current pay rate of the underemployed workers is $21.15 per hour, and their median desired pay rate is $22.75 per hour.

- Survey results indicate that the underemployed workers in the labor shed have high levels of experience and skills in office operations and customer service.

- The median desired pay rate of the unemployed workers who are actively seeking work is $12.07 per hour.

- Survey results indicate 2% of the underemployed and 12% of unemployed, actively seeking work individuals have less than a high school degree.

- Approximately 6,500 unemployed individuals in the labor shed who are not actively seeking work would consider re-entering the workforce.

- In total, the 5-County Pacific Mountain Region has approximately 72,400 available workers for new or expanding businesses.
METHODOLOGY

The first step in assessing the workforce of the 5-County Pacific Mountain Region was to determine the boundaries of the area to be assessed. To accomplish this task, The Pathfinders applied the same reasoning that would be used during a site search for a corporate client considering the area as a potential location. The 5-County Pacific Mountain Region survey area includes those locations from which workers might be drawn to a new employer and is referred to in this report as the “labor shed”. This labor shed consists of Grays Harbor, Lewis, Mason, Pacific and Thurston Counties in Washington.

A map of the 5-County Pacific Mountain Region labor shed is included on the following page.

Selected online resources were used in this project. Additionally, The Pathfinders conducted interviews with individuals throughout the 5-County Pacific Mountain Region. Those individuals were proportionally stratified across age, household income, and zip codes. The purpose of these surveys was to ascertain availability for work with a new employer; determine desired pay rates; and, collect information on such factors as age, education, commuting patterns, experience, and skills.

The data obtained as a result of those interviews enabled The Pathfinders to apply and employ a proprietary methodology that accurately determined the existence of underemployment and the quality and characteristics of both the underemployed and unemployed workers in the area. Further, The Pathfinders applied a proprietary process to the analysis of the data to correct for invalid responses. For example, those persons indicating they would take a new job but also indicating the desire for increased or decreased pay that is unreasonable are not included in the results.

It is important to note that companies making location decisions based upon these surveys have reported that when staffing actually began, the numbers reported by The Pathfinders proved to be accurate.
MAP OF THE 5-COUNTY PACIFIC MOUNTAIN REGION LABOR SHED
The 5-County Pacific Mountain Region Labor Availability Report

The 5-County Pacific Mountain Region labor shed has a household population of approximately 476,800. The civilian labor force numbers approximately 233,300, and the labor shed contains approximately 25,300 unemployed people who are actively seeking work.

The results of this assessment determined that approximately 40,600 workers can be defined as underemployed: those individuals who are currently working but would take a better job if offered by a new or existing employer and who appear to possess the skills, education, and experience to qualify them to do so. Another 6,500 individuals would consider re-entering the workforce. Together with the unemployed, actively seeking work individuals, the 5-County Pacific Mountain Region has approximately 72,400 available workers for new or existing employers.

### TOTAL AVAILABLE WORKERS

<table>
<thead>
<tr>
<th>Number of underemployed workers</th>
<th>40,600</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of unemployed, actively seeking work individuals</td>
<td>25,300</td>
</tr>
<tr>
<td>Number of unemployed individuals who are considering re-entering the workforce</td>
<td>6,500</td>
</tr>
<tr>
<td><strong>Total Number of Workers Available for Employers</strong>*</td>
<td>72,400</td>
</tr>
</tbody>
</table>

* The reader is cautioned that, while the number of workers identified in the region, as well as their skills, experience, education, and costs, is accurate, all of those individuals may not be acceptable candidates for an employer. Their previous work records, stability, integrity, intelligence, appearance, and other factors are not considered in this report.
ASSESSMENT OF THE UNDEREMPLOYED WORKFORCE
The 5-County Pacific Mountain Region Labor Shed

The 40,600 underemployed workers identified in this report might also be termed “upgraders”. They desire to move into an upgraded job and appear to possess the skills, education, and experience to enable them to do so. The following charts represent the desired pay rates of the underemployed individuals in the labor shed. Desired wages are shown by specific rates, range and percentiles.

NUMBER OF UNDEREMPLOYED WORKERS AVAILABLE AT SPECIFIC WAGE RATES PER HOUR (rounded)

<table>
<thead>
<tr>
<th>Desired Pay Rate</th>
<th>Number Available</th>
</tr>
</thead>
<tbody>
<tr>
<td>$9.99 or Less</td>
<td>400</td>
</tr>
<tr>
<td>$10.00 - $11.99</td>
<td>1,200</td>
</tr>
<tr>
<td>$12.00 - $13.99</td>
<td>3,400</td>
</tr>
<tr>
<td>$14.00 - $15.99</td>
<td>5,100</td>
</tr>
<tr>
<td>$16.00 - $17.99</td>
<td>3,400</td>
</tr>
<tr>
<td>$18.00 - $19.99</td>
<td>1,600</td>
</tr>
<tr>
<td>$20.00 - $21.99</td>
<td>4,600</td>
</tr>
<tr>
<td>$22.00 - $23.99</td>
<td>2,700</td>
</tr>
<tr>
<td>$24.00 - $25.99</td>
<td>4,200</td>
</tr>
<tr>
<td>$26.00 - $27.99</td>
<td>3,400</td>
</tr>
<tr>
<td>$28.00 - $29.99</td>
<td>2,700</td>
</tr>
<tr>
<td>$30.00 - $31.99</td>
<td>2,000</td>
</tr>
<tr>
<td>$32.00 - $33.99</td>
<td>400</td>
</tr>
<tr>
<td>$34.00 - $35.99</td>
<td>3,100</td>
</tr>
<tr>
<td>$36.00 or More</td>
<td>2,400</td>
</tr>
</tbody>
</table>
DESIRE WAGE RATES PER HOUR BY RANGE
40,600 Underemployed Workers

- $25.00 or More
- $20.00 - $24.00
- $15.00 - $19.99
- $10.00 - $14.99
- $9.99 or Less

Number of Workers

DESIRE WAGE RATES PER HOUR BY PERCENTILE
40,600 Underemployed Workers

- 10th Percentile: $12.38
- 25th Percentile: $16.04
- 50th Percentile: $22.75
- Upper 25th Percentile: $28.58
CHARACTERISTICS OF UNDEREMPLOYED WORKERS
The 5-County Pacific Mountain Region Labor Shed
40,600 Underemployed Workers

The following charts provide information on various characteristics of the underemployed workers in the labor shed. As these data relate solely to those individuals in the labor shed who are underemployed, they will vary from data representative of the population and civilian labor force as a whole.

AGE - Average 46 Years

20-24 Years 1%
25-34 Years 10%
35-44 Years 30%
45-54 Years 32%
55 or Older 27%

GENDER

Male 42%
Female 58%

EDUCATION

Less than High School 2%
High School Graduate/ GED Only 26%
Some College, No Degree 31%
Associate Degree 14%
Bachelor Degree 16%
Graduate Degree 2%
Vocational Degree 9%
The average commute time of the underemployed workers in the labor shed is 24 minutes, and the average current commute distance is 19 miles.
CHARACTERISTICS OF UNDEREMPLOYED WORKERS
40,600 Underemployed Workers

UNION PREFERENCE

- No Preference 68%
- Non-Union Job 20%
- Union Job 12%

MILES WILLING TO COMMUTE
Average 31 Miles

- 0 - 10 Miles 6%
- 11 - 20 Miles 25%
- 21 - 30 Miles 34%
- 31 - 40 Miles 13%
- Over 40 Miles 20%
- N/R 2%

SPEAK ANOTHER LANGUAGE
IN ADDITION TO ENGLISH

- Yes 10%
- No 90%

Of the 10% of underemployed workers who speak another language besides English, 50% speak Spanish; 20% speak Italian; 20% speak French; and 30% speak other languages. It should be noted that some individuals speak more than one language in addition to English.
EXPERIENCE AND SKILLS – UNDEREMPLOYED WORKERS

40,600 Underemployed Workers

The similarities between the experience and skills categories are designed to ensure inclusiveness considering the multitude of tasks and job titles present in most business, government and institutional operations. It should be noted that individuals polled normally have experience and/or skills in multiple categories.

The experience chart reports the approximate number of workers experienced in each category. The chart also gives the percentage of the total number of underemployed experienced in each category and the average number of years of experience in each category.

EXPERIENCE OF UNDEREMPLOYED WORKERS

<table>
<thead>
<tr>
<th>Experience Category</th>
<th>Number of Individuals (Rounded)</th>
<th>Percentage of Total</th>
<th>Average Years of Experience</th>
</tr>
</thead>
<tbody>
<tr>
<td>Customer Service</td>
<td>28,400</td>
<td>70%</td>
<td>13</td>
</tr>
<tr>
<td>Office Operations</td>
<td>23,100</td>
<td>57%</td>
<td>10</td>
</tr>
<tr>
<td>Warehouse/Distribution/Transportation</td>
<td>18,700</td>
<td>46%</td>
<td>8</td>
</tr>
<tr>
<td>Manufacturing/Assembly/Fabrication</td>
<td>14,200</td>
<td>35%</td>
<td>12</td>
</tr>
<tr>
<td>Government/Education</td>
<td>14,200</td>
<td>35%</td>
<td>11</td>
</tr>
<tr>
<td>Maintenance/Installation/Repair</td>
<td>13,800</td>
<td>34%</td>
<td>11</td>
</tr>
<tr>
<td>Food Processing/Agriculture</td>
<td>13,800</td>
<td>34%</td>
<td>10</td>
</tr>
<tr>
<td>Information Technology</td>
<td>13,400</td>
<td>33%</td>
<td>8</td>
</tr>
<tr>
<td>Medical/Health Sciences</td>
<td>10,600</td>
<td>26%</td>
<td>8</td>
</tr>
<tr>
<td>Call Center</td>
<td>7,300</td>
<td>18%</td>
<td>3</td>
</tr>
</tbody>
</table>
Likewise, in the skills category chart, the chart below illustrates the approximate number of underemployed workers in the labor shed who are skilled in each of the categories and the percent of the total underemployed.

**SKILLS OF UNDEREMPLOYED WORKERS**

<table>
<thead>
<tr>
<th>Skills Category</th>
<th>Number of Individuals (Rounded)</th>
<th>Percentage of Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Office Operations</td>
<td>24,800</td>
<td>61%</td>
</tr>
<tr>
<td>Warehouse/Materials Handling</td>
<td>20,700</td>
<td>51%</td>
</tr>
<tr>
<td>Information Technology</td>
<td>17,100</td>
<td>42%</td>
</tr>
<tr>
<td>Technician/Quality Assurance</td>
<td>15,000</td>
<td>37%</td>
</tr>
<tr>
<td>Maintenance/Installation/Repair</td>
<td>14,200</td>
<td>35%</td>
</tr>
<tr>
<td>Manufacturing/Assembly/Fabrication</td>
<td>13,800</td>
<td>34%</td>
</tr>
<tr>
<td>Food Processing/Agriculture</td>
<td>13,000</td>
<td>32%</td>
</tr>
<tr>
<td>Medical/Health Sciences</td>
<td>10,600</td>
<td>26%</td>
</tr>
<tr>
<td>Electronics/Engineering</td>
<td>5,700</td>
<td>14%</td>
</tr>
</tbody>
</table>
FACTORS AFFECTING JOB DESIRABILITY
40,600 Underemployed Workers

In an effort to identify those factors most important to the 5-County Pacific Mountain Region’s underemployed workers relative to consideration of an employer’s desirability and a potential job change, the respondents were asked to rate the following job factors from “extremely important” to “not important”.

**SALARY**
- Extremely Important: 60%
- Very Important: 26%
- Important: 10%
- Somewhat Important: 2%
- Not Important: 2%

**LOCATION**
- Extremely Important: 45%
- Very Important: 29%
- Important: 3%
- Somewhat Important: 2%
- Not Important: 1%

**INSURANCE BENEFITS**
- Extremely Important: 82%
- Very Important: 14%
- Important: 2%
- Somewhat Important: 1%
- Not Important: 1%

**RETIREMENTS BENEFITS**
- Extremely Important: 73%
- Very Important: 16%
- Important: 9%
- Somewhat Important: 1%
- Not Important: 1%
FACTORS AFFECTING JOB DESIRABILITY
40,600 Underemployed Workers

PHYSICAL WORKING ENVIRONMENT

- Somewhat Important: 3%
- Not Important: 4%
- Important: 26%
- Very Important: 28%
- Extremely Important: 39%

PAID TRAINING PROGRAMS

- Somewhat Important: 3%
- Not Important: 5%
- Important: 20%
- Very Important: 34%
- Extremely Important: 37%

FLEXIBLE WORK SCHEDULE

- Somewhat Important: 8%
- Not Important: 3%
- Important: 33%
- Very Important: 27%
- Extremely Important: 29%

OPPORTUNITY FOR ADVANCEMENT

- Somewhat Important: 3%
- Not Important: 3%
- Important: 12%
- Very Important: 25%
- Extremely Important: 57%
ASSESSMENT OF THE UNEMPLOYED WORKFORCE
The 5-County Pacific Mountain Region Labor Shed

This report documents two groups of unemployed individuals in the 5-County Pacific Mountain Region labor shed who would be available workers for a new or expanding business. The groups are classified as:

- Individuals who are actively seeking work
- Individuals who are considering re-entering the workforce

Published statistics document 25,300 unemployed workers in the labor shed who are actively seeking work. This number could possibly be higher due to individuals looking for work who are not on the roles of the state unemployment agencies. Survey results suggest that an additional 6,500 people, who are not currently employed or actively seeking work, would consider re-entering the workforce.

In total, the labor shed has approximately 31,800 unemployed individuals who would be considered potential workers for a new or expanding operation.

### UNEMPLOYED INDIVIDUALS

<table>
<thead>
<tr>
<th>Description</th>
<th>Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of unemployed, actively seeking work individuals</td>
<td>25,300</td>
</tr>
<tr>
<td>Number of unemployed individuals who would considering re-entering the workforce</td>
<td>6,500</td>
</tr>
<tr>
<td>Total Number of Unemployed Individuals Available for Employers</td>
<td>31,800</td>
</tr>
</tbody>
</table>

The determinations for these two segments of the workforce have a larger statistical variance than that for the underemployed.
ASSESSMENT OF INDIVIDUALS WHO
WOULD CONSIDER RE-ENTERING THE WORKFORCE

The 5-County Pacific Mountain Region Labor Shed
6,500 Potential Workers

The following charts provide information on that segment of unemployed individuals in the labor shed who would consider re-entering the workforce. As these data relate solely to those individuals in the labor shed who are unemployed, they will vary from data representative of the population and civilian labor force as a whole.

In the 5-County Pacific Mountain Region labor shed, there are approximately 6,500 individuals who are currently unemployed, not actively seeking work, but would consider re-entering the workforce. They are predominately female and their average age is 46 years.

The median desired pay rate of the individuals who would consider re-entering the workforce is $11.15 per hour.
CHARACTERISTICS OF INDIVIDUALS WHO
WOULD CONSIDER RE-ENTERING THE WORKFORCE

6,500 Potential Workers

EDUCATION

- Bachelor Degree: 11%
- Associate Degree: 17%
- High School Graduate/ GED Only: 32%
- Some College, No Degree: 30%
- Vocational Degree: 5%
- Less than High School: 5%
- Less than High School

MILES WILLING TO COMMUTE – Average 27 Miles

- 0 - 10 Miles: 24%
- 11 - 20 Miles: 30%
- 21 - 30 Miles: 24%
- 31 - 40 Miles: 3%
- Over 40 Miles: 19%
CHARACTERISTICS OF INDIVIDUALS WHO
WOULD CONSIDER RE-ENTERING THE WORKFORCE

6,500 Potential Workers

<table>
<thead>
<tr>
<th>Experience Category</th>
<th>Number of Individuals (Rounded)</th>
<th>Percentage of Total</th>
<th>Average Years of Experience</th>
</tr>
</thead>
<tbody>
<tr>
<td>Customer Service</td>
<td>3,800</td>
<td>59%</td>
<td>11</td>
</tr>
<tr>
<td>Office Operations</td>
<td>3,300</td>
<td>51%</td>
<td>10</td>
</tr>
<tr>
<td>Manufacturing/Assembly/Fabrication</td>
<td>2,300</td>
<td>35%</td>
<td>9</td>
</tr>
<tr>
<td>Food Processing/Agriculture</td>
<td>2,300</td>
<td>35%</td>
<td>6</td>
</tr>
<tr>
<td>Warehouse/Distribution/Transportation</td>
<td>2,100</td>
<td>32%</td>
<td>8</td>
</tr>
<tr>
<td>Government/Education</td>
<td>2,100</td>
<td>32%</td>
<td>11</td>
</tr>
<tr>
<td>Information Technology</td>
<td>1,800</td>
<td>27%</td>
<td>3</td>
</tr>
<tr>
<td>Maintenance/Installation/Repair</td>
<td>1,800</td>
<td>27%</td>
<td>12</td>
</tr>
<tr>
<td>Medical/Health Sciences</td>
<td>1,600</td>
<td>24%</td>
<td>7</td>
</tr>
<tr>
<td>Call Center</td>
<td>1,600</td>
<td>24%</td>
<td>3</td>
</tr>
</tbody>
</table>

The similarities between the experience and skills categories are designed to ensure inclusiveness considering the multitude of tasks and job titles present in most business, government and institutional operations. It should be noted that individuals polled normally have experience and/or skills in multiple categories.
CHARACTERISTICS OF INDIVIDUALS WHO
WOULD CONSIDER RE-ENTERING THE WORKFORCE

6,500 Potential Workers

<table>
<thead>
<tr>
<th>Skills Category</th>
<th>Number of Individuals (Rounded)</th>
<th>Percentage of Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Office Operations</td>
<td>3,300</td>
<td>51%</td>
</tr>
<tr>
<td>Warehouse/Materials Handling</td>
<td>3,000</td>
<td>46%</td>
</tr>
<tr>
<td>Manufacturing/Assembly/Fabrication</td>
<td>2,900</td>
<td>45%</td>
</tr>
<tr>
<td>Food Processing/Agriculture</td>
<td>2,300</td>
<td>35%</td>
</tr>
<tr>
<td>Maintenance/Installation/Repair</td>
<td>2,100</td>
<td>32%</td>
</tr>
<tr>
<td>Medical/Health Sciences</td>
<td>2,100</td>
<td>32%</td>
</tr>
<tr>
<td>Information Technology</td>
<td>1,900</td>
<td>29%</td>
</tr>
<tr>
<td>Technician/Quality Assurance</td>
<td>1,800</td>
<td>27%</td>
</tr>
<tr>
<td>Electronics/Engineering</td>
<td>300</td>
<td>5%</td>
</tr>
</tbody>
</table>
CHARACTERISTICS OF UNEMPLOYED INDIVIDUALS WHO ARE
ACTIVELY SEEKING WORK

25,300 Workers

According to survey results, the following charts provide information on those unemployed workers in the labor shed who are actively seeking work. As these data relate solely to those individuals in the labor shed who are unemployed, they will vary from data representative of the population and civilian labor force as a whole.

In the 5-County Pacific Mountain Region labor shed, according to published sources, there are approximately 25,300 individuals who are actively seeking work. These individuals are relatively equal in gender, and their average age is 43 years.

The median desired pay rate of the individuals who are unemployed, actively seeking work is $12.07 per hour.
CHARACTERISTICS OF UNEMPLOYED INDIVIDUALS WHO ARE
ACTIVELY SEEKING WORK

25,300 Workers

EDUCATION

- Graduate Degree 2%
- Vocational Degree 7%
- Less than High School 12%
- Bachelor Degree 10%
- Associate Degree 6%
- Some College, No Degree 29%
- High School Graduate/ GED Only 34%

MILES WILLING TO COMMUTE – Average 29 Miles

- 0 - 10 Miles 15%
- 11 - 20 Miles 27%
- 21 - 30 Miles 34%
- 31 - 40 Miles 7%
- Over 40 Miles 17%
CHARACTERISTICS OF UNEMPLOYED INDIVIDUALS WHO ARE ACTIVELY SEEKING WORK

25,300 Workers

<table>
<thead>
<tr>
<th>Experience Category</th>
<th>Number of Individuals (Rounded)</th>
<th>Percentage of Total</th>
<th>Average Years of Experience</th>
</tr>
</thead>
<tbody>
<tr>
<td>Customer Service</td>
<td>18,500</td>
<td>73%</td>
<td>10</td>
</tr>
<tr>
<td>Warehouse/Distribution/Transportation</td>
<td>13,700</td>
<td>54%</td>
<td>7</td>
</tr>
<tr>
<td>Maintenance/Installation/Repair</td>
<td>12,400</td>
<td>49%</td>
<td>9</td>
</tr>
<tr>
<td>Food Processing/Agriculture</td>
<td>12,100</td>
<td>48%</td>
<td>8</td>
</tr>
<tr>
<td>Manufacturing/Assembly/Fabrication</td>
<td>11,700</td>
<td>46%</td>
<td>9</td>
</tr>
<tr>
<td>Office Operations</td>
<td>10,600</td>
<td>42%</td>
<td>8</td>
</tr>
<tr>
<td>Medical/Health Sciences</td>
<td>6,100</td>
<td>24%</td>
<td>5</td>
</tr>
<tr>
<td>Call Center</td>
<td>5,800</td>
<td>23%</td>
<td>2</td>
</tr>
<tr>
<td>Information Technology</td>
<td>5,600</td>
<td>22%</td>
<td>6</td>
</tr>
<tr>
<td>Government/Education</td>
<td>4,300</td>
<td>17%</td>
<td>7</td>
</tr>
</tbody>
</table>

The similarities between the experience and skills categories are designed to ensure inclusiveness considering the multitude of tasks and job titles present in most business, government and institutional operations. It should be noted that individuals polled normally have experience and/or skills in multiple categories.
CHARACTERISTICS OF UNEMPLOYED INDIVIDUALS WHO ARE 
ACTIVELY SEEKING WORK 
25,300 Workers

<table>
<thead>
<tr>
<th>Skills Category</th>
<th>Number of Individuals (Rounded)</th>
<th>Percentage of Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Warehouse/Materials Handling</td>
<td>14,200</td>
<td>56%</td>
</tr>
<tr>
<td>Manufacturing/Assembly/Fabrication</td>
<td>11,600</td>
<td>46%</td>
</tr>
<tr>
<td>Maintenance/Installation/Repair</td>
<td>11,400</td>
<td>45%</td>
</tr>
<tr>
<td>Food Processing/Agriculture</td>
<td>11,100</td>
<td>44%</td>
</tr>
<tr>
<td>Office Operations</td>
<td>9,900</td>
<td>39%</td>
</tr>
<tr>
<td>Technician/Quality Assurance</td>
<td>8,600</td>
<td>34%</td>
</tr>
<tr>
<td>Information Technology</td>
<td>8,100</td>
<td>32%</td>
</tr>
<tr>
<td>Medical/Health Sciences</td>
<td>6,100</td>
<td>24%</td>
</tr>
<tr>
<td>Electronics/Engineering</td>
<td>4,800</td>
<td>19%</td>
</tr>
</tbody>
</table>
NATIONAL COMPARISONS OF UNDEREMPLOYED WORKFORCE

This section of the report provides comparisons of the pay rates, experience and skills of the labor shed’s underemployed workforce with the underemployed workforces in other areas previously surveyed by The Pathfinders. A prospect company considering the 5-County Pacific Mountain Region as a location will judge its workforce on a comparative basis. The comparative data for other locations used in the following charts reflect information accumulated over the past eighteen months. The Pathfinders maintains a continuing database of over 700 surveyed counties and communities. In the charts, the 5-County Pacific Mountain Region is referred to as “labor shed”.

The chart below illustrates the median current and desired wages of the underemployed workers in the 5-County Pacific Mountain Region labor shed as compared to those underemployed workers in all locations surveyed by The Pathfinders over the past eighteen months. As indicated, the median current pay of all surveyed, underemployed workers over the past eighteen months is $15.65 per hour, and the median desired pay of these workers is $17.10 per hour. As shown, survey results indicate that the 5-County Pacific Mountain Region’s underemployed workers have higher pay rates in both median current pay and desired pay than other locations surveyed.
COMPARISON OF EXPERIENCE
UNDEREMPLOYED WORKERS
The 5-County Pacific Mountain Region /
Locations Surveyed Over the Past 18 Months

OFFICE

WAREHOUSE / DISTRIBUTION / TRANSPORTATION

MANUFACTURING / ASSEMBLY / FABRICATION

MEDICAL / HEALTH SCIENCES

Percent of Workers

Percent of Workers

Percent of Workers

Percent of Workers

Labor Shed
Other Locations

Labor Shed
Other Locations

Labor Shed
Other Locations

Labor Shed
Other Locations
COMPARISON OF EXPERIENCE
UNDEREMPLOYED WORKERS
The 5-County Pacific Mountain Region /
Locations Surveyed Over the Past 18 Months

**MAINTENANCE / INSTALLATION / REPAIR**

**CALL CENTER**

**INFORMATION TECHNOLOGY**

**CUSTOMER SERVICE**
SUMMARY COMPARISON OF EXPERIENCE
UNDEREMPLOYED WORKERS
The 5-County Pacific Mountain Region /
Locations Surveyed Over the Past 18 Months

![Graph showing the percentage of workers in different industries over the past 18 months. The graph compares labor sheds, lowest, median, and highest categories. Each industry is represented on the x-axis, and the y-axis shows the percentage of workers. The graph indicates variability across different sectors.]
COMPARISON OF SKILLS
UNDEREMPLOYED WORKERS
The 5-County Pacific Mountain Region /
Locations Surveyed Over the Past 18 Months

OFFICE

WAREHOUSE / MATERIALS HANDLING

MANUFACTURING / ASSEMBLY / FABRICATION

MEDICAL / HEALTH SCIENCES
COMPARISON OF SKILLS
UNDEREMPLOYED WORKERS
The 5-County Pacific Mountain Region /
Locations Surveyed Over the Past 18 Months

MAINTENANCE / INSTALLATION / REPAIR

TECHNICIAN / QUALITY ASSURANCE

INFORMATION TECHNOLOGY

ELECTRONICS / ENGINEERING

THE PATHFINDERS
SUMMARY COMPARISON OF SKILLS
UNDEREMPLOYED WORKERS
The 5-County Pacific Mountain Region /
Locations Surveyed Over the Past 18 Months
This workforce solution was funded by a grant awarded to the PMWC under Workforce Innovation in Regional Economic Development (WIRED) as implemented by the U.S. Department of Labor’s Employment and Training Administration. The solution was created by the grantee and does not necessarily reflect the official position of the U.S. Department of Labor. The Department of Labor makes no guarantees, warranties, or assurances of any kind, express or implied, with respect to such information, including any information on linked sites and including, but not limited to, accuracy of the information or its completeness, timeliness, usefulness, adequacy, continued availability, or ownership. This solution is copyrighted by the institution that created it. Internal use by an organization and/or personal use by an individual for non-commercial purposes is permissible. All other uses require the prior authorization of the copyright owner.

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